FRIDAY, SEPTEMBER 30, 2022

Maritime Magic

WE ARE BACK!

SPONSORSHIP OPPORTUNITIES

GREAT FOOD AND DRINKS. GREAT MUSIC. GREAT CROWD. GREAT CAUSE.
Maritime Magic is the best annual benefit on the Baltimore waterfront celebrating and supporting the important work of the Living Classrooms Foundation since 1986.

**WHEN?**  
Friday, September 30, 2022 7:00 pm

**WHERE?**  
Living Classrooms’ Frederick Douglass-Isaac Myers Maritime Park  
1417 Thames Street, Fells Point, Baltimore

Featuring delicious food and drinks from Baltimore's top restaurants and caterers, live music, and a fantastic silent auction. Join our guests dressed in casual, festive attire and enjoy a night under the stars with a great view of Baltimore's harbor.

Turn the page to see who is headlining!
The New Orleans band GALACTIC will be performing at Maritime Magic 34!

FOLLOW LCF!

WWW.LIVINGCLASSROOMS.ORG
#MARITIMEMAGIC

@LIVINGCLASSROOM
@LIVINGCLASSROOMSFND
LIVING CLASSROOMS FOUNDATION
THE CAUSE

Founded in 1985, Living Classrooms Foundation is a Baltimore – Washington, DC nonprofit that disrupts the cycle of poverty and helps our community become safer, stronger, and healthier by meeting individuals where they are and building skills for life.

Living Classrooms has developed a distinctive competency in experiential learning – literally learning by direct experience – or what we call “learning by doing.” We utilize our environmental campuses, athletic fields, community centers, and historic ships as “living classrooms.”

SUPPORT OUR YOUTH AND WORKFORCE DEVELOPMENT PROGRAMS THROUGH A MARITIME MAGIC SPONSORSHIP!
MIX & MINGLE
WITH OUR SPONSORS

2019 SPONSORS:

1919 Investment Counsel
28 Walker Development
Alban Properties LLC
Allegis Global Group
Anthem (Amerigroup)
The Agora Companies
The Annie E. Casey Foundation
Living Classrooms’ Associate Leadership Council
Baltimore Business Journal
Baltimore’s Child
Baltimore Magazine
Baltimore Ravens
Baltimore Style
The Baltimore Sun
Beatty Development
The Berg Corporation
Blauvelt and Fulco Jiffy Lubes
Brown Advisory
Cashmere Interior
Constellation, an Exelon Company
Comcast
The Cordish Company
The Daily Record
Diversified Siteworks
Duane Morris
EA Engineering, Science, and Technology, Inc.
The Edwin J. & Jeanne C. Trextler Foundation, Inc.
Greenspring Associates
Gutierrez Studios
Harbor East
Herbert Bearman Foundation
HMS Insurance Associates, Inc.
Homeland Life
Johns Hopkins Medicine
Kaiser Permanente
KB Productions
KPMG
LinkedIn Local Baltimore
Mahogany, Inc.
M&T Bank
Marriott Baltimore Waterfront
Merritt Properties
Morgan Stanley
Mecu Foundation
Mix 106.5
N2 Publishing
Northwestern Mutual
NQGRG
PK Law
Port Convington
Pozitive Vibrations
Premier Rides, Inc.
Pricewaterhouse Coopers
Quinn Evans Architects
Robert A. Sandler, LLC
Rogers-Wilbur Foundation
Royal Farms
Southwest
Stifel
Sylvan/Laureate
TBC
Tucker Group
W Architecture
Way Too Much Fun
WBFF (Fox45)
Webb/Mason
Whiteford, Taylor, & Preston
Whitman, Requardt & Associates
The Whiting- Turner Contracting Company
WTMD
WYPR

WHAT OUR ATTENDEES SAY

"Phenomenal food and drinks from Baltimore favorites!"

"Such a fun night filled with friends and delicious food supporting a great cause!"

"I danced the night away!"

"Nothing says Maritime Magic like the nice breeze on Baltimore's waterfront mixed with the food and beverages from all the wonderful local restaurants."
## Sponsorship Levels

### $75,000 Title

(Tax benefit of $70,875)

- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Tagged in Living Classrooms’ social media posts
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 75 tickets to Maritime Magic (includes one table)
- Premier Title Sponsorship of event
- Speaking opportunity at Maritime Magic Rising Stars event
- VIP area on the Cardin Pier/on board Living Classrooms’ historic ship, Lady Maryland
- Banner recognition
- Logo on T-shirts
- Special recognition on signage/ads on screens at event
- Logo displayed via gobo light at the event
- Logo displayed on photobooth pictures
- Full page, color advertisement on the back page of program
- On-site interviews with media (as applicable)

### $50,000 Admiral

(Tax benefit of $46,700)

- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Tagged in Living Classrooms’ social media posts
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 60 tickets to Maritime Magic (includes one table)
- VIP area on Cardin Pier/on board a Living Classrooms’ historic ship, Sigsbee
- Full page, color advertisement in the inside cover on program

### $25,000 Vice Admiral

(Tax benefit of $22,525)

- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Tagged in Living Classrooms’ social media posts
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 45 tickets to Maritime Magic (includes one table)
- 3rd floor lounge area with logo displayed on screen
- Full page, black & white advertisement in program
- Provide items for “swag bags” at the Rising Stars event

*Presentation of logo size will depend on gift level.
**Media benefits to correlate to sponsorship level.
Early response ensures full inclusion in media ads and on invitation.
SPONSORSHIP LEVELS

(Continued...)

$15,000
COMMANDER
(Tax benefit of $13,075)
- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 45 tickets to Maritime Magic (includes one table)
- Half page, black & white advertisement in program

$10,000
CAPTAIN
(Tax benefit of $8,350)
- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 30 tickets to Maritime Magic (includes one table)
- Quarter page, black & white advertisement in program

$5,000
FIRST MATE
(Tax benefit of $3,900)
- Name and logo on invitation (over 7,000 mailed)*
- Recognition in Living Classrooms’ Newsletter (30,000 subscribers)
- Sponsor recognition on Living Classrooms’ website
- Pre & Post event media sponsor advertisements**
- Recognition in Living Classrooms’ Annual Report
- 20 tickets to Maritime Magic (includes one table)
- Quarter page, black & white advertisement in program

$2,500
TABLE
(Tax benefit of $1,950)
- 10 tickets to Maritime Magic (includes one table)
- Table name listed in program
- Recognition in Living Classrooms’ Annual Report

*Presentation of logo size will depend on gift level.
**Media benefits to correlate to sponsorship level.
Early response ensures full inclusion in media ads and on invitation.
<table>
<thead>
<tr>
<th>Name of Institution/Company/Organization/Sponsor Name:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contact Name:</th>
<th>Title:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Home / Work address:</th>
<th>(Please circle selection)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>City:</td>
</tr>
<tr>
<td></td>
<td>State:</td>
</tr>
<tr>
<td></td>
<td>Zip:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Work phone:</th>
<th>Home phone:</th>
<th>Cell:</th>
<th>E-mail address:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**SPONSORSHIP LEVELS**

- [ ] Title Sponsor - $75,000
- [ ] Admiral Sponsor - $50,000
- [ ] Vice Admiral Sponsor - $25,000
- [ ] Commander Sponsor - $15,000
- [ ] Captain Sponsor - $10,000
- [ ] First Mate Sponsor - $5,000
- [ ] Table Sponsor - $2,500
- [ ] I would prefer a high top table
- [ ] I would prefer a low top table
- [ ] Please donate my table back, I will be on the dance floor!

Preferred Table Name: ____________________________________________

If the tickets should be mailed somewhere or to someone other than listed above, please indicate here:

______________________________________________________________

For more information please contact:
Shannon Fries at 410.685.0295 x 209 or email at sfries@livingclassrooms.org